



## BENEFITS OF OUTSOURCING YOUR JANITORIAL SERVICES

Outsourcing your janitorial and disinfecting services can help you control operating costs and free up capital to be invested in your core business.



### Focus on Your Core Competency

Each business function that does not directly support, develop, or improve your products and services is an unnecessary distraction. Outsourcing these tasks allows you to concentrate on activities that impact your bottom line.



### Scalability & Flexibility

Outsourcing to US&S gives you services that are highly scalable and flexible. We can seamlessly adjust the level of staffing for facility operations on an as-needed basis, seasonal or otherwise. This helps you control operating costs and avoid the hassles of hiring and retaining personnel.



### Reduce Costs

In-house janitorial personnel can drain internal resources and create numerous indirect costs including tools, equipment, management, and training. Turnover is expensive, and the average cost of replacing a mid-range employee is 20

percent of his or her annual salary. Outsourcing allows you to avoid the burdensome impact of payroll taxes, workers compensation, benefits, and covering for vacations and sick days.



### Expertise

We deliver the most qualified people employing industry-leading best practices and systems like electrostatic and advanced technology – key ingredients in maximizing productivity, reducing costs, and improving service. Janitorial service providers like US&S offer you a higher level of service and professionalism, bringing world-class capabilities to your facility. You'll enjoy a better clean in less time which, in turn, reduces cost.

***Outsourcing services is no longer a question of "should we or shouldn't we?" but more a question of "how much should we outsource to improve performance, and with whom?"***

–Facility Executive Magazine

